

### Présentation October 2023



## Who are we?

- Established in 2015 to serve the specialized needs of our internal brokers.
- Serving ten external firms since 2021.
- Cumulative volume of \$25M since 2015, including \$8.4M in 2022.
- Access to the Lloyd's Open Market Correspondent.



## Our Mission

### « Accelerate the process. »

MGAs in Quebec can sometimes slow down your processes and, consequently, cost you business. Vago promises you an efficient and fast service to allow you to successfully conclude your business!



## Our Team

#### **Underwriters**

Milad Boutros – 15 years of experience Cindy Beliveau – 5 years of experience

#### **IT Systems, Analytics**

Marius Dinca

**Camille Aberin** 

Administrative Assistant

Giulia Castronovo

Elie Salhany

Charbel Semaan



## Our Insurance Partners





#### **Property Insurance**

Residential, semi-commercial and commercial property owners

- Residential Buildings
- Commercial Properties
- Restaurants

- Hospitality
- Office Buildings
  - Manufacturing & Distribution

Participation Policy

### Monoline Policy

Capacity - TIV Protected Territory



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#### General Liability

- Residential Properties
- Manufacturers, Importers, Wholesalers, and Retailers
- E-commerce Sellers
- Household Items
- Legal Protection Insurance
- Insurance + Legal Assistance
- Umbrella and Excess Policy

Capacity - RC

Professional Liability (E&O)

- Engineers
- Accountants
- Architects
- Recruitment agencies
- Freight brokers (goods transportation)
- Business advisors
- Event managers
- Professional services



\$10 M

#### Construction Insurance - On Hold

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- Self-build
- All types of construction
- Wrap-up

Capacity - TIV

\$10 M





#### Cyber Risk



#### • Private Enterprise (SME)

- Large Enterprise
- Excess Cyber Policy

Industry Type Sought: Healthcare Providers, Retailers, Educational Institutions, Service Companies, Public Entities, Energy Companies, Transportation and Logistics, Financial Service Providers.

Capacity - RC



Capacity - RC

Product Recall

Food and Beverage

Consumer Goods

Automobiles



## Intellectual Property

- Defense Costs arising from Intellectual
  Property Violations
- Loss of Profit (First Party)
- Contractual Liability (Third Party)

Capacity - RC

\$5 M

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#### Jewelers Insurance (including theft coverage)

- Jewelers Block
- Retailers, Wholesalers, and Manufacturers
- Insurance excluding theft is available

Jewelers Mutual Lloyd's



Let's go!

#### How to get in touch with us

Quotes: commercial@vagoassure.com

Renewals and Endorsements: <u>service@vagoassure.com</u>

Billing: support@vagoassure.com



